

PROPOSAL INFORMATION:

Regarding the maintenance proposal, we have attached a Schedule of Services which provides in detail the services that will be provided on an annual and monthly basis. Our scope of work and services will provide consistent maintenance services on regularly scheduled visits throughout the year. We have also attached a Pricing Schedule, which breaks down each service, provides a description of the service, and includes the corresponding pricing.

Please let us know if you have any questions regarding our proposal and we will be glad to assist.

Sincerely,
Rotolo Consultants, Inc.

Keith Rotolo

Keith Rotolo
President

PRICING SCHEDULE
"Lake Ramsey HOA"

Base Services	Description	Frequency	Annual Cost
Basic Grounds Maintenance Services	Includes all turf mowing, edging, string trimming, hand weeding, cleanup of any debris generated during servicing, litter & leaf pickup in landscape areas, pruning and shaping of shrubs and trees up to 12'. Also includes mowing of the shoulder on Ramsey Court twice per year (March & September)	44 times per year	\$ 14,024
Turf Chemical Applications	This includes all turf fertilizations, turf pre-emergent and post-emergent weed control, insect control and ant control on turf	As indicated on attached schedule	\$ 3,393
Landscape Bed/Ornamental Plant/Tree Chemical Applications	This includes all plant fertilizations, insect control, pre-emergent and post-emergent weed control & crack and crevice weed control in concrete joints. Fungicide to be applied on an as-needed basis	As indicated on attached schedule	\$ 613
Irrigation Monitoring	Irrigation monitoring will be done by assigned Irrigation Technician monthly during the growing season. This will include a complete survey of the system with identification of any repairs or work required on the system. In addition, this service includes adjustment of irrigation timing based on weather conditions, plant needs and events on property on a weekly basis	9 full visits annually by irrigation technician and weekly monitoring by account manager and/or detail crew supervisor	\$ 1,077
Landscape Lighting Monitoring	Landscape lighting monitoring will include adjustments of fixtures, replacing of bulbs or small components and overall inspection of the system and its functionality. Any replacement bulbs or parts/components will be identified and presented to Owner	Weekly monitoring by account manager and/or detail crew supervisor	\$ 362
Annual Color Installation	Annual color change-outs include removal of old annuals, preparation of bed area with fresh soil and fertilization, installation of annuals and ongoing maintenance of the annuals for typical growing period of 3- 6 months. Change-outs include up to 11 flats of 18 each, 4" annuals	2 times per year	\$ 814
Pine Straw Mulch	This service includes labor and materials to mulch all landscaped beds and tree rings utilizing pine straw mulch at 2" depth	2 times per year	\$ 1,252
Total Annual Cost			\$ 21,535

Additional Services	Description	Frequency	Annual Cost
Vacant Lot Mowing	Includes all mowing and string trimming of vacant lots upon request by Owner. Vacant lot size estimated at approximately 94' x 110' and grass height assumed at between 8" - 12" at the time of servicing. Vacant lots to be mown in conjunction with regular service visits to avoid additional mobilizations	Per vacant lot	\$ 50
Bamboo Clearing & Clean-Up	Includes the clearing of bamboo along the fence line on Ramsey Court on either side of the automatic sliding gate. (Approximately 93' in length and 6' wide) Debris removal and disposal is included as well	One time occurrence	\$ 1,880

* RCI will also install steel edging on either side of the automatic gate track at the front entrance of the neighborhood at no additional cost to help prevent debris wash-out from obstructing the normal gate operation. (Approximately +/- 72' total)

* If RCI is awarded the landscape maintenance contract, our team of architects and horticulturalists will be available to meet with representatives of Lake Ramsey HOA to discuss overall plant health and potential enhancements for the long-term quality and aesthetics of the neighborhood.

"Lake Ramsey HOA"

Schedule of Services

Turf Mowing

Service	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Vacant Lot Mowing	As-Needed Upon Request by Owner												
Mowing - Ramsey Court			1						1				2
Mowing & String Trimming	2	2	5	4	4	5	4	5	4	4	3	2	44
Hard Edging	2	2	5	4	4	5	4	5	4	4	3	2	44
Soft Edging - Beds & Tree Rings	1	2	2	2	2	2	2	2	2	2	2	1	22

Detail Services

Service	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Hand Weeding	2	2	5	4	4	5	4	5	4	4	3	2	44
Shaping of Shrubs & Trees - as needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Bed Fertilization			1					1					2
Amdro Ant Bait Application			1							1			2
Ant Control as Needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Insect Control on Beds as Needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Turf Pre-Emergent Herbicide		1									1		2
Turf Fertilization				1			1						2
Turf Post-Emergent Herbicide			1								1		2
Bed Pre-emergent Herbicide	1			1			1			1			4
Bed Post-Emergent	1	1	1	1	1	1	1	1	1	1	1	1	12
Annual Color			1							1			2
Mulch			1							1			2
Crack and Crevice Weed Control	1	1	1	1	1	1	1	1	1	1	1	1	12
Irrigation Monitoring			1	1	1	1	1	1	1	1	1		9
Landscape Lighting Monitoring	2	2	5	4	4	5	4	5	4	4	3	2	44